# **2013** KIT TRAINING SCHEDULE



### **BEGINNER:**

Basics of Air Distribution | MAR 7 - 9, 2013

MAR 7: Arrival & Group Dinner MAR 8: Full-Day Training MAR 9: Half-Day Training, Departure by 2pm

#### + MAR 9 (REPS-ONLY): Departure by 4pm\*

Created for those that are new to the industry, this class will explore the basics of air distribution, including terminology, basic layout and design concepts, GRD / VAV products, and K-Select selection software.

\*Krueger Representatives have an option of extending their experience to receive additional training on EDGE pricing software.

## SPECIALIZED:

Critical Room Products | APR 25 - 27, 2013

APR 25: Arrival & Group Dinner APR 26: Full-Day Training APR 27: Departure by Early Morning

+ APR 27 (REPS-ONLY): Half-Day Training, Departure by 2pm\*

This training centers on air distribution solutions for hospital operating rooms and clean rooms / laboratories. In addition to a review of products and features, this session involves discussions about ASHRAE standards, room design requirements, and special considerations for such spaces.

### REP-ONLY: Sales & Marketing | SEP 19 - 21, 2013

SEP 19: Afternoon Arrival & Group Dinner SEP 20: Full-Day Training SEP 21: Half-Day Training, Departure by 2pm

Available only for Krueger Representatives, this session offers a competitive analysis of products and features, provides insight into different sales approaches, and reviews the many tools available to effectively and efficiently support customers.

### **PERSONALIZED:** Customer Focused | Contact Us to Schedule

In addition to formal KIT classes, we encourage our Representatives to bring their contractors, engineers, architects, and building owners to visit our facility for a more customized training experience that aims fulfill the immediate needs of their business.

# **OVERVIEW:**

#### A New Facility, A New Training Format

Krueger's Institute of Technology training classes are designed to provide you the knowledge you need to understand, select, and properly specify air distribution solutions with confidence.

#### New State-of-the-Art Lab & Training Facility

With several specialized product demonstration suites, an expanded throw bay, a newly built reverb room, and an expansive product showroom, Krueger is able to offer an exceptionally interactive, educational, and fun training experience, unequalled by any other manufacturer.

#### **Smoke Patterns & Performance Testing**

Krueger believes that seeing, hearing, and getting hands-on is believing, which is why we integrate a variety of different product demonstrations, tests, activities, and exercises into our training curriculum.

#### **Experienced Staff**

From product managers to design and application engineers, our trainers are experienced professionals that are well equipped to discuss your interests and help overcome your challenges.



#### **Frequently Asked Questions**

#### **Enrollment & Cost**

Enrollment is \$350 (per person) and includes hotel accommodations, local transportation, and meals.

To enroll, contact your local Krueger Representative or register on our website at: http://www.krueger-hvac.com/kit/enroll.asp

#### **Continuing Education Credits**

Upon successful completion of the training, Krueger will award a certificate of credit hours that can be used towards continuing education credits.

Because state requirements greatly differ, it is the responsibility of the individual to determine whether the credit will be honored by their applicable organization.

#### **Hotel Information**

Located only a few miles from Krueger's training facility, you'll find great accommodations at the DoubleTree.

DoubleTree by Hilton Hotel Dallas - Richardson 1981 North Central Expressway, Richardson, Texas, 75080, 1-972-644-4000 (tel)

#### Shuttles

Shuttles to and from the airport, training facility, hotel and restaurants will be provided by Krueger.

#### Meals

Breakfast, lunch, and dinner are provided during the training. Should you have any allergies or special food needs, we ask that you note them when you complete the on-line registration form.

#### **Materials**

Krueger will provide materials for note taking.

#### Attire

Business casual, including jeans, is acceptable attire for the duration of the training. <u>A comfortable pair of shoes is</u> <u>recommended</u>, as there are several labs where attendees will be standing.

#### Travel

Located in Richardson, TX, just north of Dallas, you can choose from two airports - DFW International Airport or Love Field.

Upon registration, you will receive detailed information that will provide the window of times for arrival and departure so that we may schedule shuttles appropriately. For any exceptions or difficulties with flights during those windows, we will work with you to ensure you have transportation.

For any extended stays, please notify us ahead of time of your plans so that we may schedule appropriately.